Darlene A. Kemp, MPH, MBA-HCM

2014 National
Lifespan Respite Conference







Respite Care Through Special Needs Trusts







Presenter Biography

- **Darlene A. Kemp** is the Executive Director of Vista Points, Inc. *The Special Needs Trust & Resource Center* providing education, advocacy, referrals, and services related to special needs trusts. The company serves as Trustee for the Tennessee Pooled Trust, Special Needs Trusts, and Third-Party Trusts.
- Darlene is also a faculty member at the University of Phoenix Nashville, TN campus in the College of Natural Sciences, Health Care Management.
- Darlene Kemp holds the following degrees:
 - Masters of Public Health (concentration in Gerontology), University of Tennessee
 - Masters in Business (concentration in Health Care Management), University of Phoenix
 - Bachelors degree in Family & Consumer Science (concentration in Gerontology),
 University of Tennessee







Agenda

- Topics we will cover today include:
 - What is a Special Needs Trust?
 - Who qualifies for a Special Needs Trust?
 - How is this type of trust established?
 - When is the trust used to pay for needed services and items?
 - Where does any remaining money go after the beneficiary dies?







Your First Question

Have you heard of Special Needs Trusts?

Yes

No



Think About This.... What Should He Do?





Young man has cerebral palsy.

His grandfather dies.

Young man inherits \$100,000.

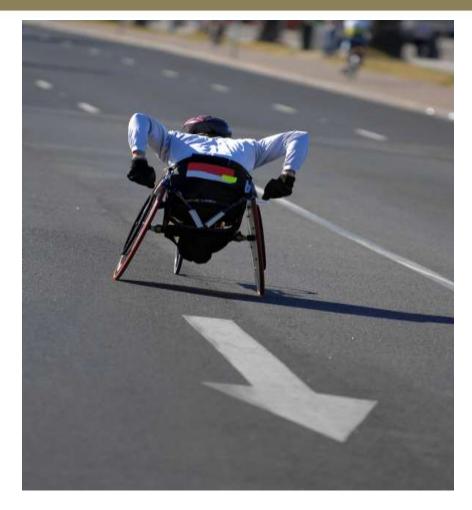
His Medicaid pays for all of his medical care – totally over \$85,000 per year.

If man accepts the inheritance he will lose his Medicaid benefits.

He will use the \$100,000 to pay for his food, clothing, shelter, and all health-related needs.

Young man will have a waiting period, after the money is spent to qualify for Medicaid again.

Other Option – Renounce the inheritance and keep his Medicaid.





Inheritance Question

 Should the young man renounce his inheritance or should he keep his inheritance and lose his government benefits?

A = Renounce Inheritance

B = Keep Inheritance



Reasons to Establish a Special Needs Trust













Seniors: Special Needs



- Scams
- Gifts to Strangers
- Donations
- Abuse



Adults: Physical & Mental Illnesses

- Manage financial assets
 - Overspending in manic phases
 - Giving items away to please others
 - Losing, hiding, misplacing money



Vista Points Special Needs Trust & Resource Center







Children: Birth Defects & Accidents

- Peace of mind for individual and family
 - Assets are protected
 - Public benefits are preserved
- Comfortable lifestyle
 - Funds from the Special Needs Trust pay for "extras" – supplemental needs
- Professional management of Trust fund

Wills



Inheritances CAN Cause Problems



Willing Money & Assets

Giving a Gift

- Properly gift assets to relatives with special needs
- Legally "will" assets to relatives with special needs



Vista Points Special Needs Trust & Resource Center







Inheritances & Legal Settlements

Keeping the assets ...

- Lose public benefits
- Use personal assets to pay for basic care and extras
- Must reapply for public benefits after personal assets are exhausted
- Have waiting period for benefits to begin

Selling or giving away assets and...

- No money for the extras that enhance quality of life
- Remain eligible for public benefits to pay for basic care







Specific Writing in a Will

- Relatives with a Disability
 - If assets are left to "all surviving grandchildren in equal shares" the grandchild with special needs is automatically included.
 - A Will should specifically "exclude" the grandchild by name.
 - "We leave nothing to our grandson, Matthew Smith."







Not a Disinheritance

- The grandchild is not slighted or disinherited.
- The Will document should state specifically the percentage of asset designated for the grandchild.
 - "22% shall go to the Matthew Smith Special Needs Trust, dated February 12, 2011."

Special Needs Trusts Defined













Permitted by Law

- Legal contract under Federal law.
- A third party (trustee) agrees to hold assets for the beneficiary's use.
- An attorney-in-fact (family member, guardian, or Power of Attorney - POA,) is responsible for overseeing the welfare of the beneficiary.
- Assets are preserved for "special needs" not covered by public benefits.



Special Needs Trust - Defined

- Created for the Public Benefits Recipient
 - Special Needs Trusts, Third-party Trusts, and Pooled
 Special Needs Trusts are usually established to protect:
 - savings
 - proceeds of a personal injury settlement
 - inheritance
 - financial windfall







Pooled Special Needs Trust - Defined

- Created for the Public Benefits recipient.
- Operated by a nonprofit organization.
- Money is pooled under an "umbrella" Trust.
- Each trust account is considered a sub-account of the main Trust.
- Higher interest earned on money.
- Medicaid Estate Recovery required when beneficiary dies.







Five Step Process – Trust Establishment

- □ Creation
 - Using an attorney the "Joinder Agreement" is completed.
- ☐ Funding
 - ☐ Money is deposited into the Trust. Money can be added to the Trust at any time.
- □ Administration
 - The trustee oversees each Trust account, ensuring that only approved services or items are paid for from the Trust; interest is applied to the Trust, tax forms are prepared, etc.
- ☐ Distribution
 - The trustee makes distributions from each Trust after a request has been reviewed by two parties and approved.
- □ Tax Recognition
 - Each year, a K-1 Tax Form is prepared. The form shows the amount of interest the Trust earned over the past year. The trustee has a fiduciary responsibility to assist each Trust client in earning the most interest while keeping the investment safe.







Protection

- Special Needs Trusts:
 - ➤ Protects personal assets
 - >"Quality of life" is maintained
 - ➤ Government benefits remain effective
 - > "Peace of mind" for everyone in the family



Distribution

- Developing a Care Plan for the Beneficiary
 - Initial Case Management Assessment
 - Letter of Intent

– What are Special Needs or Supplement Needs?







Suggested Uses of Trust Funds

- Respite Care
- **▶** Entertainment
- Pre-paid funeral arrangements
- Medication*

- **▶** Electronic equipment
- Vacations
- **▶** Home modification
- ▶ Independent therapy

After the Beneficiary Dies









How is Remaining Money Disbursed from Trust

- In a Self-Settled or Pooled Special Needs Trust, payback to Medicaid is required for services used.
- In a Third-Party Special Needs Trust, no payback to Medicaid required.

Now, what do you think?





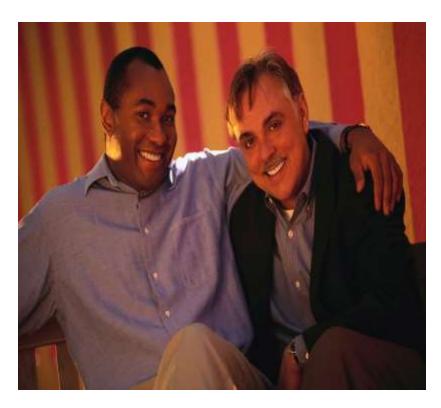








Helping Friends Scenario



Is everyone that helps really a friend?







Helping Friends Scenario

- 34 year old male mentally retarded
- Lives alone in apartment
- Receives food stamps and monthly government check.
- "Friends" offer to assist man with errands, shopping, and cleaning.
- Man trades, upon request from friend, food stamps, furniture, and personal clothing for rides to store.
- One month, man was left \$25.00 of food stamps to last the month.
- Man does not understand he is being used.



Helping Friends Question

 Because the man is independent, should he be left alone to fend for himself?

- A = YES; he has the ability to live on his own and make independent decisions.
- B = NO; he needs someone to step in and help him with day-to-day needs.



Special "Friend" There to Help



Is there
an ulterior motive
or hidden goal
to this
new-found friendship?



Special "Friend" There to Help

- Woman has Trust \$25,000.
- Friend offers to be POA to "help" beneficiary.
- Within a few days, Requests for Disbursements arrive.
- No receipts. No proof of purchase. Only a list of items to reimburse the POA. Receipts later received, but are suspicious in nature.
- Upon investigation of each Request, fraudulent activity is suspected but research unable to prove there is a deceptive charge.

31



Special Friend Question

Does the Trust
 pay each request
 without
 further investigation?

- A = YES; all receipts have been received and no evidence of foul play is found.
- B = NO; further research need to be performed before a Request is approved for payment.

GIFT Scenario



Adult son wants

Motorcycle



Vista Points Special Needs Trust & Resource Center



Adult Son Wants Motorcycle

- Father is disabled and has a Pooled Special Needs Trust.
- Son's 30th birthday is approaching.
- Son wants father to purchase a beautiful, brand new Harley Davidson motorcycle.
- Son says he will take father to doctor on motorcycle. Son will install special seat and seatbelt - if father's Trust will pay for his birthday gift.







Motorcycle Question

 Is this a qualified expenditure from the Trust?

– Why or Why not?

- A = YES; a Trust is permitted to purchase a vehicle and there is no restriction preventing a motorcycle from being purchased.
- B = NO; the motorcycle is not benefiting the father who has the trust. The motorcycle is benefiting the able-bodied son.

Ex-spouses



Ex-spouse
wants rights
to
Special Needs
Trust Fund







Ex-Spouse Wants Trust Funds

- Wife disabled from car accident.
- Husband and wife have three young children.
- Husband divorces spouse.
- Wife establishes a Pooled Special Needs Trust for money received from divorce settlement and alimony payments.
- Husband makes a request to Trust for money to pay for children's vacation.







Vacation Question

- Should money from the Trust pay for the children's vacation?
- A = YES; after all, these are the mother's biological children and they deserve a vacation.
- B = NO; the money in the trust is only for the benefit of the beneficiary.

Conclusion









Special Needs Trusts



- A Trust containing the assets of an individual who is living with a disability who meets certain criteria.
- A Pooled Trust is established and managed by a non-profit association.
- Other Special Needs Trusts are established on an individual basis.
- A separate account is maintained for each beneficiary of the Trust.





Providing Assistance

- Learn more about Special Needs Trusts and how they can help residents and their families.
- Locate a lawyer who can create a Special Needs Trust to meet the beneficiary's needs.
- Administer a Special Needs Trust using Vista Points, Inc. as the professional trustee.







Moral of the Story Accept or Renounce Inheritance



Young man living with cerebral palsy

- Becomes aware of Special Needs Trusts after he renounced his inheritance.
- Found he could have kept his inheritance and maintained his Medicaid coverage.
- Asked that people keep talking about Special Needs Trusts and the benefits a Trust can give someone living with a disability.



References

- Omnibus Reconciliation Act of 1993 (OBRA'93)
 - http://www.gpo.gov/fdsys/pkg/BILLS-103hr2264enr/pdf/BILLS-103hr2264enr.pdf
- POMS = Program Operations Manual System
 - https://secure.ssa.gov/poms.nsf/home!readform
- United States Code: 42 U.S.C. 1396p
 - http://www.gpo.gov/fdsys/granule/USCODE-2010-title42/USCODE-2010-title42-chap7-subchapXIX-sec1396p/content-detail.html
- Vista Points Special Needs Trust and Resource Center
 - http://www.vistapoints.org



VistaPoints

The Special Needs Trust & Resource Center

1550 N. Mount Juliet Road, Suite 203
Mount Juliet, TN 37122
615-758-4660 (office)

info@vistapoints.org (email)

www.vistapoints.org (website)

https://www.facebook.com/VistaPointsInc (Facebook)

The End







Questions?



